

2431 Larson Rd Stanwood, Wa 98292 Telephone (360)652-7777 Fax (360)652-5685

To whom it may concern:

It is my great pleasure to write this letter of recommendation for Matt Janes and Artistic Concrete. I have had the pleasure of developing a great working relationship with Mr. Janes and his crew of employees for the past 4 years. I can easily state with confidence that he is a motivated, responsible and professional person with a high degree of integrity. As such, I expect the he will be a very positive impact to your company and your project.

As the head Salesman of Stanwood Redi-Mix, I feel I know Mr. Janes quite well. We began working together on a few decorative concrete projects. As years have gone by, I feel he is our #1 decorative concrete installer that we deal with. With Stanwood Redi-Mix having hundreds of customers and accounts, this is saying a lot.

Mr. Janes has finished thousands of square feet of our ready mix concrete in the last 4 years. From massive decorative driveways to beautiful pool decks that range in color from white to blue and every color and style in between. His attention to detail is endless. I am always amazed at how great his projects turn out. Artistic Concrete always goes above and beyond with every one of their jobs. They are always the cleanest, most professional jobsites I see.

Mr. Janes has been the leading authority in our area with different ways to make concrete look amazing. He has extensive experience and training using Butterfield Decorative Products. He has developed methods of using these products that even the very people that made them, didn't know were possible!

I feel without a doubt that Mr. Janes would be the right choice for your project. If you need any further information about Mr. Janes and Artistic Concrete, please do not hesitate to contact me.

| Sincerely, |
|-------------------|
| Eric Flones |
| Stanwood Redi-Mix |